

1. What is the purpose of this agreement?

1.1 This agreement sets out the terms that apply to the relationship between you and your agent(s) and/or principal(s) ("you" and "your") and **Pro Active Telecommunications Limited** and our agent(s) ("we", "us" and "our").

2. What information about you can we collect?

2.1 You agree to provide us with and allow us to use all information necessary to give effect to this agreement and the provision of our products and performance of our services.

2.2 Unless your consent is withdrawn in writing, you agree to the disclosure of information:

- to give effect to the provision of our products and performance of our services;
- to enforce our obligations under this agreement or any additional agreement;
- when authorised by you or required by law;
- to assess credit worthiness; and
- to market any of our products and services.

2.3 We will comply with the Privacy Act 1993. We will not use your information unless we have reasonably ensured it is accurate, complete, relevant and not misleading. If we give your information to another entity we will do everything reasonably within our power to prevent unauthorised use or disclosure of your information. You may access your information and ask us to correct any mistakes.

3. What are our products and services?

3.1 "Product(s)" and "service(s)" means and includes without limitation:

- network and telecommunication cables, units, systems, fixtures, fittings, equipment, accessories and materials (whether separate, attached to something or the subject of our services) supplied by us;
- design, supply, networking, service, repair, labour, delivery and installation; and
- agency fees, charges and out of pocket expenses incurred by us,

identifiable in any document or electronic record issued by either party (all of which are deemed to be incorporated into and form part of this agreement) or as ours by marking or manner of storage.

4. What is the price?

4.1 The price is the cost of the products and services as agreed between you and us from time to time subject to GST and out of pocket expenses. If no price is stated, the price will be the standard amount at which that we provide the products and services at the time of your request. The price is subject to reasonable change due to variations to the products and services to be provided or circumstances beyond our control.

5. What happens when we give you a quote?

5.1 If we give you a quote for products and services:

- the quote will be valid for thirty (30) days and exclusive of GST, unless stated otherwise;
- you will be responsible for increased costs resulting from any subsequent changes to the quote due to any inadequate or inaccurate information, request/requirement for additional products and services or variations;
- we may withdraw the quote at any time prior to your acceptance of the same; and
- we may alter the quote due to circumstances beyond our control or clerical or computer error.

6. When and how do you pay us?

6.1 You agree to pay us in full and without set-off, deduction, counterclaim or retention:

- on or before the 20th day of the month following the date of our invoice, unless otherwise required;
- interest on any amount you owe after the due date at 2.5% per month/part month;
- expenses incurred as a result of enforcing any of our rights contained in this agreement including PPSR registration, debt collection and legal fees; and
- a deposit may be required.

6.2 You agree to us allocating or reallocating any payment received from you towards any invoice. If no allocation is made then it is deemed to be in such a way that preserves the maximum value of our purchase money security interest in the products.

6.3 If you have given a credit card, we may require a retention equal to the value of the products and services and deduct the same from your credit card. Each credit card payment will incur a surcharge of 3% of the value of the payment.

6.4 We may require progress payments and invoice by payment claims under the Construction Contracts Act 2002. Retentions may apply.

6.5 You will be responsible for payment if a third party that you expect to pay you or us fails to pay.

7. What warranties and limitations apply?

7.1 Manufacturers' and third party warranties (where applicable) and any written warranty that we provide you will also form part of these terms and conditions of trade.

7.2 If you are in trade and/or are a business, you agree that the parties contract out of the Fair Trading Act 1986 and Consumer Guarantees Act 1993 and Sale of Goods Act 1908 to the extent permissible by law.

7.3 We are not liable for loss of data or system failure, attack, hacking or corruption caused by factors outside our reasonable control.

7.4 We are not liable for delay or failure to perform our obligations if the cause is beyond our reasonable control, such as supplier delays.

7.5 Subject to applicable insurance and 7.1-7.4, if we are deemed liable for loss or damage of any kind, however arising including from provision of products and services to you, including consequential loss, whether suffered or incurred by you or another person or entity and whether in contract tort or otherwise, our total liability is limited to the value of products and services provided to you.

7.6 You will be responsible for payment if a third party that you expect to pay you or us fails to pay.

8. What if you wish to make a claim in relation to our products and services?

8.1 Products cannot be returned unless due to fault/defect. However, we may agree to return of products for any other reason, subject to the following:

- the products must be in original saleable condition as provided to you;
- the products having been used in accordance with the manufacturer's/our instructions and not having been subject to abuse, neglect, misuse, accident or work by a unauthorised third party;
- a restocking fee equal to 15% of the value of returned products will apply; and
- the cost of return of a product being your sole responsibility.

8.2 Claims in relation to our products and services are subject to the following:

- for claims relating to faulty/defective products and services, you notifying us within the applicable warranty period;
- for claims not relating to fault/defective products such as short or incorrect supply, you notifying us within seventy-two (72) hours of pick up/delivery;
- for claims relating to installation, you notifying us within seventy-two (72) hours of completion of our services;
- the products having been used in accordance with the manufacturer's/our instructions and not having been subject to abuse, neglect, misuse, accident or work by a unauthorised third party; and
- us repairing or replacing defective products or performing further services at our discretion.

8.3 Any products the subject of a claim under 8.2 cannot be destroyed or removed from the premises until we have inspected the same or waived our right to do so in writing.

9. When will the products and services be provided?

9.1 We will use our best endeavours to deliver the products and services at the time agreed between you and us; however, the time of delivery is not an essential term of this agreement and if you fail to accept delivery then the products will be deemed to be delivered at the agreed time. We may partially deliver products listed in one order and we if we fail to deliver an instalment that failure will not give rise to a right of cancellation.

9.2 Delivery is complete when we give the products to you, give the products to a third party carrier, or leave the products at the delivery site or your premises.

9.3 We are responsible and assume risk for the products until delivery in accordance with 9.2, pick up by you or the passing of ownership under 12.1, whichever comes first.

10. For what are you responsible?

10.1 You are responsible for and warrant that you have ensured that:

- sites subject to our products and services comply with all relevant health and safety requirements and have a proper means of access;
- all necessary resource consents from relevant local authorities have been obtained and you have informed us of any relevant information contained within the same;
- all land boundaries are marked and you have informed us of and where work is required and informed us of all such markings;
- point out to the driver of any machine or vehicle about to execute or executing the work where work is to be executed and the extent of the work to be carried out, and if any spoil is to be removed, the place where it is to be deposited;
- you have advised us of any possibility of or knowledge of any subsidence, slip, erosion, flooding, or any other thing which might constitute a hazard on the land where work is to proceed or on any adjacent land;
- utility services, underground services, cables, mains, pipes, drains and inputs are identified, marked and easily visible prior to delivery; and
- you have and will continue to provide us with all information and assistance relevant to providing our products and services and that information, plans and drawings on which we base our products and/or services are accurate and complete. We are not liable for variations and additions to our products and services where such is the result of inaccuracy or incompleteness and you will be responsible for the cost of additional products and services required to remedy any issues;
- all data is protected, secure and backed up. We are under no liability in respect of the loss of or damage to any data.

10.2 If you do not meet your obligations under 10.1 adequately, any and all loss, damage and/or costs will be your sole responsibility.

11. What if you hire any products from us?

11.1 The cost of hire will be the cost as agreed between you and us from time to time subject to GST and out of pocket expenses. If no cost of hire is stated, the cost of

hire will be based on our standard hireage fees applicable at the time of the agreement to hire. The cost of hire is subject to reasonable change due to circumstances beyond our control.

- 11.2 You will at your expense:
- keep the products in proper working order and maintain the products in good and clean condition provided that you will notify us in writing of any repair work;
 - take proper care of and use the products in a manner or to such an extent that a reasonable customer would and according to any manufacturer's/our specifications and instructions;
 - protect the products from loss, damage (except fair wear and tear), abuse and misuse, and will immediately advise us of any damage to the products. You are liable for the products until they are receipted by us and any remedial and/or replacement costs will be your responsibility; and
 - immediately fully insure the products against loss or damage by accident, fire, theft and burglary and all other usual risks and will effect adequate public liability insurance covering any loss, damage, or injury to property arising out of the operation of the products. Further, you will not use the products or permit the same to be used in such a manner that the insurer will decline any claim or reduce its cover.
- 11.3 You will only use our products or products authorised by us in relation to the hired products and not use any of our products for any other purpose.
- 11.4 You will not alter, interfere with or modify the products and will ensure that the products are used in a proper manner and will follow our directions as given.
- 11.5 You must not deal with the product in any way that is detrimental to us. You must not part with possession of or remove the products or any part of the same from the site where they are to be held without our previous written consent. You must not vacate or part with possession of the site without giving us at least seven (7) days' written notice of your intention to do so.
- 11.6 You must at all times maintain the products at the location of the site in which the products are installed and must not tamper with or alter any attachments including labels affixed that may advertise our products or which state that the products are the property of us.
- 11.7 You irrevocably authorise us or our agent at all reasonable times to periodically enter the site to inspect, repair, maintain and test the products.
- 11.8 We hold a security interest over any product that you hire for a term longer than one year.
- 11.9 You must comply with all relevant health and safety regulations, requirements and law.
- 12. What ownership and security rights do we have?**
- 12.1 We retain ownership of and hold a security interest in all products until you have paid us in full for all products and services provided to you. While we retain ownership, you will store all products in such a way that our interests are protected and they can be identified as provided by us.
- 12.2 You agree that we hold security interest in all of your present and after acquired property connected with products and services provided to you, and:
- authorise us to register a financing statement and charge on the Personal Property Securities Register, and provide all information and signatures necessary to effect the same;
 - will not register a financing charge or statement or charge demand in respect of products without our prior written consent;
 - waive your entitlement under s 148 of the Personal Property Securities Act 1999 (PPSA) to receive a copy of a verification statement where we have registered our interest;
 - that both parties contract out of s 114(1)(a), 133 and 134 of the PPSA;
 - waive your rights as listed under s 107(2) of the PPSA; and
 - give us seven (7) days prior written notice of any proposed change in your name or details such as contact information.
- 12.3 You agree that your failure to pay for the products and services by the due date may give rise to a legal or equitable estate or interest in your land on which the products and services were carried out and affixed and that the interest entitles us to register a caveat against your land.
- 12.4 Where applicable, we own all existing and new intellectual property rights connected to the products and services. You fully indemnify us for any intellectual property infringements we may make when acting in accordance with your instructions and may use the products only if paid in full and for the purpose for which they were intended and supplied by us.
- 13. What if you want to vary the products and services to be provided?**
- 13.1 All requests and orders are subject to these terms and conditions and no products or services may be varied unless both parties agree to the variation in writing prior to installation. If we have reasonably relied on your original instructions then you will be responsible for payment of the original price of the products and services.
- 14. When can a party cancel this agreement?**
- 14.1 Subject to 14.2-14.6, either party may cancel this agreement at any time by giving twenty-one (21) days prior written notice.
- 14.2 We have the right by seven (7) days prior written notice to suspend or cancel wholly or in part this or any agreement for the provision of products and services and/or close your credit account, if you default by:

- failing to pay or indicating you will not pay any sum owing by the due date;
 - any of your creditors seizing or indicating they will seize any products provided to you;
 - products in your possession becoming materially damaged while any amount remains unpaid;
 - being bankrupted, insolvent, under statutory management or put into liquidation;
 - a receiver being appointed over or a landlord possessing any of your assets;
 - a court judgment entered against you remaining unsatisfied for seven (7) days;
 - breaching the terms of this agreement; and
 - an adverse material change in your financial position.
- 14.3 Notwithstanding 14.2, if you have not paid for our services by the due date, we may immediately suspend or cancel our services.
- 14.4 If you default we may exercise a lien against any products in our possession.
- 14.5 You agree that if you default and the default is not remedied within seven (7) days, we may enter any premises occupied by you to inspect or retrieve any products. You will provide reasonable access to such premises and do all things necessary to give effect to our obligations. We may re-sell any products and credit the net sale proceeds to your account for the invoice value less adjustment for the condition of the products.
- 14.6 Cancellation under 14.1 or cancellation or suspension under 14.2 or 14.3 will not affect either party's claim for any amount due at the time of cancellation or suspension, damages for any breach of obligations under this agreement and any other legal rights either party may have. Upon cancellation of this agreement any amount owed by you for products and services provided up to and including the date of cancellation will become immediately payable and current orders and services will terminate.
- 15. Does a personal guarantee apply?**
- 15.1 If you are a director of a company or the trustee of a trust:
- in exchange for us agreeing to supply products and services and/or grant credit to the company or the trust, you also sign this agreement in your personal capacity, and jointly and severally personally undertake as principal debtors, to pay everything that the company or trust owes us, and to indemnify us against non-payment and/or default; and
 - any personal liability of you as director or trustee will not exclude the company or trust from the liabilities and obligations contained in this agreement.
- 15.2 A guarantee provided under 15.1 will continue to apply notwithstanding changes to these terms of trade in accordance with 16.8 and/or prior dealings.
- 16. What else is agreed?**
- 16.1 We may outsource (contract out) part of the work required to perform our services, you agree to pay for all amounts due in connection with the same.
- 16.2 A failure by either party to enforce any of the terms of this agreement will not be deemed to be a waiver of any of the rights or obligations under this agreement.
- 16.3 Neither party may assign or transfer their rights or obligations under this agreement to any other party without our prior written consent.
- 16.4 If any of these terms are determined to be invalid, void, illegal or unenforceable, the validity, existence, legality and enforceability of the remaining terms will not be affected.
- 16.5 This agreement supersedes all prior agreements, representations and warranties. Any instructions we receive from you and all arrangements between the parties are subject to these terms.
- 16.6 If a dispute arises between the parties either party must notify the other in writing within seven (7) days of the dispute arising. The parties will endeavour to resolve the dispute by negotiation within seven (7) days of receiving notice. If the parties cannot resolve the dispute then each party will have the right to refer the dispute for mediation or arbitration at any time. The arbitration will be undertaken in accordance with the Arbitration Act 1996. The presence of a dispute will not affect either party's claim for any amount due, damages for any breach of obligations under this agreement and any other legal rights either party may have.
- 16.7 Documentation related to this agreement may be served on you by email.
- 16.8 We will notify you of any changes to these terms and publish the same on our website - continued provision of products and services will be subject to your signed or written acceptance of the same. All other variations must be mutually agreed in writing.
- 16.9 This agreement is governed by the laws of New Zealand.